

AZOTI

WHERE LOCAL
MEANS LOCAL



Enabling you & your distributor to source truly local food safely & easily

Are you using truly local produce?

It may come as a surprise, but routine sourcing from local farms within 100 miles of you is **NOT** materially happening today. Instead, it is more “farm to FABLE” than “farm to table.” While distributors try to make it work, they just aren’t equipped to manage multiple operations and maintain consistent pricing. To please you, they may order from large farms further away or absorb the costs as a loss leader.

Is there a solution to this?

Yes, there is a proven solution that is a win-win-win!

Azoti.com will connect directly with your existing distributor’s software, enabling greater transparency and efficiency with food hubs and dozens of local farms.

Once set up, you and your distributor will be able to easily plan ahead, source truly local including unique varieties, and consolidate everything to ONE order, one delivery and one invoice.

What are the next steps?

(It really is easy!)

1. Arrange meeting with us and your distributor to get their approval
2. Create your Demand Plan with local farmers (*new & vital step!*)
3. Receive notifications when the harvest is ready for online ordering

Contact Us

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Azoti Services & Software

Azoti works with your existing distributor to:

- Facilitate Relationships throughout the Food Value Chain
- Monitor Off-Season Commitments vs. In-Season Orders

Azoti Connector™ interfaces with your distributor’s software to provide:

- One Order, Delivery and Invoice
- Demand Planning: plan menus with farmers during the off-season.
- Just-in-Time access to unique, seasonal products not normally sourced by distributors.
- Early Shortage Alerts days before delivery so you have time to substitute items.
- Real-time Reports
- Posters, Flyers & Table Tents

Azoti (“ah-zoe-tee”) is from the Italian word meaning nitrogen, a natural plant growth accelerator. Think of us as an accelerant for your local food goals.