

AZOTI

When we say local,
we mean local

*Increasing Distributor Net Profits up to 50% via
Sourcing from Food Hubs & Local Farms*

Azoti Local Food Solutions

The word azoti (“ah-zoe-tee”) is from the Italian word meaning nitrogen, a natural plant growth accelerator. Think of our services and software as an accelerant for your local food goals. We can INCREASE NET PROFITS up to 50% by sourcing 25% of your purchase from local farmers and food hubs. Azoti is the next wave of innovation in the food value chain.

Why Choose Azoti?

Because we seamlessly connect a local food hub and its partner farmers into your existing operations and systems in a way that will reduce waste by 80%! Our solution vets for safety, insurance, packaging and delivery capabilities, and then integrates with your ERP/warehouse system to automate orders and billing. All you will need to do is accept delivery, cross-dock and deliver to existing routes. With minimal effort, you will provide a truly local experience for your customers while materially increasing net profits via waste reduction.

Your Next Steps


1. Contact us to set-up your ID & Password.
2. Let Azoti find a partner food hub near you, invite your favorite to join, or become a food hub yourself.
3. Enter your suppliers’ products and capabilities.
4. Run Demand Planning with your customers & Farmers/Food Hubs.
5. Prepare for J-I-T processing during the harvest season.

Contact Us

 www.azoti.com

 info@azoti.com

 844.401.FARM (3276)

 1275 Kinnear Road, Suite 217
Columbus, OH 43212

Azoti Sales Services

As an extension of your team, Azoti offers services that will:

- Facilitate Relationships with farmers and food hubs
- Cash incentives for your Sales Team
- Monitor Off-Season Commitments vs. In-Season Orders

Azoti Software

Azoti Connector™ works with your existing software to provide:

- Demand Planning (NEW!)
- Just-in-Time Inventory
- Transparent Ordering
- Real-time Reports & Displays

It's all about collaboration, transparency and efficiency. You see what buyers want when they want it. They see what you have when you have it. Now, your farmer partners will have more predictable markets for which to target and grow!